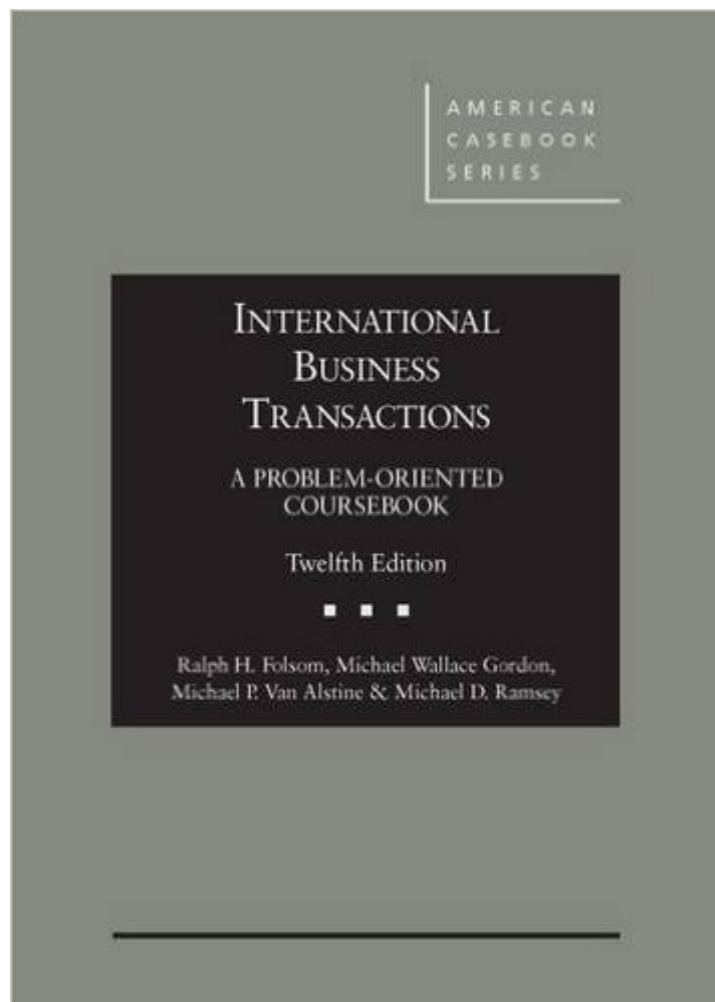


The book was found

# International Business Transactions: A Problem-Oriented Coursebook (American Casebook Series)



## **Synopsis**

The 12th Edition of this popular problem-oriented coursebook introduces law students to the conduct of business in the world community. Problems on international contracting, financing, trade regulation, licensing and technology transfers, foreign investment, and international business dispute resolution are included. The book provides current in-depth examination of issues clients are likely to face, such as contracting for sales across borders, financing international transactions, defending against import competition, expanding exports and overseas markets, investing abroad and dealing with NAFTA, the WTO, and other trade agreements. The coursebook is designed to survey a wide range of laws involving trade, licensing and investment, and explore how issues and problems are addressed by lawyers as problem solvers. The below Power Point presentations contain visual representations of a variety of international business transactions covered in the master International Business Transactions coursebook and in IBT: Contracting Across Borders. Through the use of illustrations, charts, and movement, the presentations show how the parties are situated as well as how the transactions typically unfold. The Power Points cover a wide variety of subjects, including the basic IBT sales transaction, the "battle of the forms," commercial terms and bills of lading, documentary sales transactions, letters of credit, and international project financing.

## **Book Information**

Series: American Casebook Series

Hardcover: 277 pages

Publisher: West Academic Publishing; 12 edition (March 24, 2015)

Language: English

ISBN-10: 1634592670

ISBN-13: 978-1634592673

Product Dimensions: 7.5 x 10 inches

Shipping Weight: 5 pounds (View shipping rates and policies)

Average Customer Review: 4.7 out of 5 stars Â See all reviews Â (3 customer reviews)

Best Sellers Rank: #446,775 in Books (See Top 100 in Books) #305 in Books > Law > Foreign & International Law #3370 in Books > Textbooks > Law

## **Customer Reviews**

It was new and I was completely satisfied

in good condition!

Good quality.

[Download to continue reading...](#)

International Business Transactions: A Problem-Oriented Coursebook (American Casebook Series)  
International Law: Norms, Actors, Process: A Problem-Oriented Approach (Aspen Casebook)  
Negotiating Business Transactions: An Extended Simulation Course (Aspen Coursebook) Legal  
Opinions in International Transactions (International Bar Association Series Set) Clinically Oriented  
Anatomy 6th Edition Testbank: Testbank Questions for the book Clinically Oriented Anatomy 6th  
Edition Secured Transactions: Teaching Materials (American Casebook Series) International  
Business Transactions in a Nutshell American Indian Law, Cases and Commentary, 2d (American  
Casebook) (American Casebook Series) Home Based Business Escape Plan: How To Make  
\$10,000 Per Month With Your Own Part-Time, Online Lifestyle Business: Home Based Business  
Ideas (Home Based Business Opportunities) BUSINESS:Business Marketing, Innovative Process  
How To Startup, Grow And Build Your New Business As Beginner, Step By Step Online Guide How  
To Effective ... Grow And Build Business As Beginner) Consumer Transactions (University  
Casebook Series) Greenfield's Consumer Transactions, 5th (University Casebook Series) (English  
and English Edition) Mediation Representation: Advocating as Problem Solver, Third Edition (Aspen  
Coursebook) Yao & Artusio's Anesthesiology: Problem-Oriented Patient Management Yao and  
Artusio's Anesthesiology: Problem-Oriented Patient Management Veterinary Clinical Epidemiology:  
A Problem-Oriented Approach, Second Edition Graph Theory: A Problem Oriented Approach  
Workers' Compensation, Cases and Materials, 6th (American Casebook) (American Casebook  
Series) Law and the Mental Health System: Civil and Criminal Aspects (American Casebook)  
(American Casebook Series) Cases and Materials on Patent Law (American Casebook) (American  
Casebook Series)

[Dmca](#)